

EXHIBIT OO

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF PUERTO RICO

In re:
THE FINANCIAL OVERSIGHT AND
MANAGEMENT BOARD FOR PUERTO RICO,
as representative of
THE COMMONWEALTH OF PUERTO RICO, et al.
Debtor,
-----X

In re:
THE FINANCIAL OVERSIGHT AND
MANAGEMENT BOARD FOR PUERTO RICO
as representative of
THE EMPLOYEES RETIREMENT SYSTEM OF
THE GOVERNMENT OF THE
COMMONWEALTH OF PUERTO RICO,
Debtor.

450 Park Avenue
New York, New York
June 20, 2019
2:03 P.M.

EXAMINATION BEFORE TRIAL of LAWRENCE SHER, an
Expert Witness herein, taken by the attorneys for
the respective parties, pursuant to Notice, held at
the above-stated time and place, before Melissa
Leonetti, RPR, a Notary Public of the State of New
York.

1 L. SHER

2 THE VIDEOGRAPHER: We are now on the
3 record. This is the video deposition of
4 Lawrence Sher in the matter of In Re:
5 Financial Oversight and Management Board for
6 Puerto Rico, et al., held at the offices of
7 Jones Day, 450 Park Avenue, New York, New
8 York, on Thursday, June 20th, at
9 approximately 2:03 p.m.

10 I am Chris Ritona, the videographer
11 with Advanced Depositions. The court
12 reporter today is Missy Leonetti, also with
13 Advanced Depositions. We are from the office
14 in Philadelphia, PA.

15 All counsel will be noted on the
16 stenographic record. The court reporter will
17 now please swear in the witness.

18 LAWRENCE J. SHER, after having first
19 been duly sworn by a Notary Public of the State of
20 New York, was examined and testified as follows:

21 EXAMINATION BY

22 DAVID R. FOX, ESQ.:

23 Q. Dr. Sher, can you please state your name
24 for the record.

25 A. Lawrence J. Sher.



1 L. SHER

2 Pay as You Go, but I understand them to be the same.

3 Q. How do you understand the term? I'm
4 sorry.

5 A. The Pay-Go term is very specific to this
6 case. I don't think I've heard it quite expressed
7 like that before. I understand it's quite analogous
8 to what you would say a Pay-Go type of arrangement.

9 Q. Today would you understand if I use the
10 term Pay-Go to refer specifically to Puerto Rico's
11 Pay as You Go system and Pay as You Go to refer to
12 as a Pay as You Go system in general? Does that
13 make sense?

14 A. That's okay.

15 Q. Have you heard the term Pay-Go fee?

16 A. Yes.

17 Q. What do you understand that term to refer
18 to?

19 A. Again, in the context of this case, it is
20 a fee, an amount of money that's assessed to various
21 employers who previously were participating
22 employers in ERS to -- to help finance the current
23 benefit payments to former participants in ERS.

24 Q. Do you know who the Pay-Go fee is paid
25 to?



1 L. SHER

2 A. My understanding is that's it's paid to
3 the Commonwealth.

4 Q. You used the word "contributions" in your
5 report. Does that have a specific meaning to you as
6 an actuary or does it depend on the context?

7 A. Well, I think it could depend upon the
8 context. I can tell you generally how I view that.

9 MS. DALE: Wait for a question.

10 Q. Same question about the word "funding."
11 You used the term "funding" a few times in your
12 report. Is that a term that has a specialized
13 meaning to you as an actuary or is that also --

14 A. As a general term, yes.

15 Q. What is that meaning?

16 A. Funding, to me, means from the standpoint
17 of work I'm familiar with, which is pension
18 actuarial work.

19 When you fund something, you have a
20 trust fund that's set aside, segregated from other
21 assets typically of the employer, that is
22 receiving contributions from the employer and
23 sometimes from employees and is earmarked to
24 provide certain benefits to the plan's
25 participants over time.



1 L. SHER

2 pension plans involved in New Jersey. They were
3 sponsored either by the state or by some of the
4 municipalities.

5 By the way, that also encompasses the
6 study of healthcare benefits for retirees. And
7 the purpose of the study was to try to come up
8 with alternative ways of funding or providing
9 benefits under the program to make it, you know,
10 more sound from a financial perspective.

11 Q. What role did pension obligation bonds
12 play in that work?

13 A. Well, it had -- it came up because they
14 had entered into them, and there were some
15 discussions about the possibility as you were going
16 along of introducing them again.

17 Q. What was the nature of those discussions?

18 A. I think it was just together with a whole
19 bunch of other possibilities. It wasn't as if it
20 was -- it wasn't singled out as a likely prospect.
21 It was just on the list of things that we were
22 considering.

23 Q. Was any consideration given as part of
24 your work in New Jersey to a transition to a Pay as
25 You Go system?



1 L. SHER

2 A. I would say no, although there was a
3 concern that some of the funds would run out of
4 money. That's one of the things that triggered the
5 study.

6 Q. Why did you mention the concern that some
7 of the funds would have run out of money in response
8 to my question about a transition to a Pay as You Go
9 system?

10 A. Because what would happen is if it ran
11 out of money, it might very well -- one possibility
12 would be that it would have to transition over to a
13 Pay as You Go system. That's one possibility.

14 Q. Why is that? Can you explain that.

15 A. Well, because if the fund -- if the fund
16 is run dry and there's no more money, either someone
17 has to come up with money to continue to fund the
18 plan or they would -- something else would have to
19 give. One of the other possibilities would be the
20 pension payments would be ceased.

21 Q. You mentioned two possibilities. One is
22 someone coming up with money to fund the plan; is
23 that right?

24 A. Right. We talked about increasing taxes,
25 reducing services in some areas, increasing

1 L. SHER

2 assessments to the -- you know, to the various
3 employers.

4 There was real concern, though, that if
5 it ran out of money that whatever they were to do
6 they ought to do it sooner rather than later,
7 because they didn't really want to have to deal
8 with some of the extreme possibilities.

9 Q. If the fund did run out of money and it
10 wanted to continue to pay pension benefits as they
11 were owed, is there an alternative to a transition
12 to a Pay as You Go system under those circumstances?

13 MS. DALE: Objection. Are we talking
14 about his work in New Jersey or just
15 hypothetically or --

16 MR. FOX: Hypothetically.

17 A. I would say yes, it's pension payments
18 and --

19 Q. Other than that?

20 A. Pension benefits are reduced, and they,
21 again, try to find some other kind of funding. Free
22 up money from -- one of the things they considered
23 was freeing up money from healthcare, because the
24 healthcare benefits were considered to be very rich.

25 They would have to find money elsewhere



1 L. SHER

2 in the budget or raise taxes, which they could do
3 at that point. I mean, they -- they were talking
4 about raising taxes in various ways.

5 Q. Going back for a moment to Appendix 3 in
6 Exhibit 1. You have a list of publications in this
7 document?

8 A. Yes.

9 Q. Were any of these published in an
10 academic periodical?

11 MS. DALE: Objection to the form.

12 A. I would say -- you want me to go through
13 them one by one? That's what I'm going to have to
14 do to answer your question.

15 Q. If you don't know, you can say you don't
16 know.

17 A. As I sit here now, I -- I know there are
18 some. The answer is some.

19 Q. Okay. Do you know if any of them relate
20 to a Pay as You Go pension system?

21 A. I don't think so.

22 Q. Are you an economist?

23 A. No.

24 Q. Are you qualified to render an economic
25 opinion?

1 L. SHER

2 A. I would say no.

3 Q. And you're not a lawyer, right?

4 A. No.

5 Q. So you're not qualified to offer a legal
6 opinion?

7 A. That's correct.

8 Q. Have you ever drafted pension reform
9 legislation?

10 A. I would say yes.

11 Q. And is what you're thinking of your work
12 in New Jersey?

13 A. No. I didn't draft any legislative
14 language in that case, so no.

15 Q. What are you thinking of when you say
16 you've drafted pension reform legislation?

17 A. That's something pretty recently where I
18 was asked by an attorney to draft some language for
19 a particular -- to amend a particular section of
20 ERISA and the internal revenue code that would be
21 consistent with changes that some of us want to see
22 happen.

23 So I was asked by this person who was
24 then in turn going to show it to congressional
25 staff.



1 L. SHER

2 Q. Is this a change to legislation that
3 governs private sector pensions?

4 A. That would be, yes.

5 Q. Are you an expert on the Uniform
6 Commercial Code?

7 A. I would say no.

8 Q. Is that something you consider as an
9 actuary?

10 A. Generally not.

11 Q. Is it something you considered in your
12 report in this case?

13 A. No.

14 Q. Have you heard of section 9315 of the
15 Uniform Commercial Code?

16 A. No.

17 Q. Are you an expert on the legal documents
18 that govern bonds?

19 A. No.

20 Q. Did you consider any of the legal
21 documents that govern the bonds at issue in this
22 case?

23 A. No.

24 Q. So you have no opinion on whether
25 anything in this case is Pledged Property under



1 L. SHER

2 those documents?

3 A. No.

4 Q. Employers Contributions?

5 MS. DALE: Objection to the form.

6 A. You're sort of jumping from one thing to
7 another.

8 Whether I'm -- you're asking me whether
9 I'm familiar within --

10 MS. DALE: Let him rephrase.

11 MR. FOX: Let me rephrase the question.

12 Q. Do you have an opinion on whether
13 anything in this case is Employers Contributions as
14 defined in the bond documents in this case?

15 A. No.

16 Q. How about Revenues as defined in the bond
17 documents in this case?

18 A. No.

19 Q. You said you've been deposed -- I think
20 you said about 15 times?

21 A. Estimated.

22 Q. How many times do you think you've
23 written expert reports?

24 A. More than 15. I would say probably over
25 20.



1 L. SHER

2 Q. Do you know if a court has ever excluded
3 your expert testimony, in whole or in part?

4 A. I don't believe it has.

5 Q. How did you first learn about this
6 matter?

7 A. I received, I believe, an email from one
8 of the attorneys at Proskauer.

9 Q. Do you know when you received that email?

10 A. It was during the week of June 3rd.

11 Q. Do you know what you were told they were
12 looking for?

13 A. Yes. I think what they were looking for
14 was an actuary who could explain the difference
15 between actuarial funding versus Pay as You Go.

16 Q. In your report, you say that you were
17 engaged to respond to a report by Dr. Andrew
18 Samwick; is that right?

19 A. Continuing that sentence, I said
20 particularly with respect to the issues that I'm --
21 that I opined on.

22 Q. Did counsel tell you what they meant by
23 "respond"?

24 MS. DALE: Just answer that yes or no.

25 A. No.



1 L. SHER

2 Q. You said you wanted in particular the
3 actuarial valuation reports.

4 Why was that?

5 A. Well, I'm an actuarial expert, and I knew
6 that this case has something to do with the funding
7 of the -- of the ERS, so I thought it would be
8 appropriate for me to, for no other reason, to get
9 some background to see what the actuarial reports
10 looked like.

11 Q. Does anything in your report rely on the
12 actuarial reports?

13 A. I don't think so. I mean, I would have
14 to review it to be sure, but I don't recall there
15 being anything that relates at least directly to
16 them.

17 Q. Does anything in your report rely on Act
18 Number 106 2017?

19 A. I don't think so.

20 Q. Does anything in your report rely on the
21 expert report of Dr. Sabry?

22 A. No.

23 Q. Did you reach any opinion about the
24 expert report of Dr. Sabry?

25 A. No.



1 L. SHER

2 The fact that's what our standards of
3 practice instruct us to do, using a term that can
4 be interpreted in a variety of different ways like
5 that.

6 Q. Give me an example of one way you might
7 interpret that term.

8 A. I think one possibility would be -- in
9 one extreme would be if over a period of time that
10 the plan is not being funded in a reasonable
11 actuarial way, to -- with the -- especially if
12 there's a potential of the fund running out of
13 money. If that's becoming imminent, there aren't
14 protections that would be of concern, I don't know
15 that I would use the term "it's not actuarially
16 sound."

17 What I would prefer to do is state what
18 the facts are and not use a term that's so
19 potentially misleading.

20 Q. That description that you just gave of a
21 plan that's not being funded in a reasonable
22 actuarial way with the fund running out of money, do
23 you have an opinion whether that's described the ERS
24 in 2017 before the change to Pay as You Go?

25 A. I would say certainly at that point in



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2 time there was a significant danger, absent some
3 intervention, that the plan would run out of money,
4 not being funded in a reasonable actuarial way at
5 that point.

6 Q. Going back for a moment to Appendix 2 to
7 Exhibit 1, am I correct that you did not look at any
8 statutes other than Act 106 2017?

9 A. I believe that's true.

10 Q. So you did not look at any other statutes
11 that governed the ERS before act 106 was passed?

12 A. I don't recall looking at any others, no.

13 Q. Have you ever used the term "actuarially
14 sound" or "not actuarially sound" to refer to a
15 pension plan in the condition that we were just
16 talking about, that is --

17 A. I don't --

18 Q. Do you understand what I mean?

19 A. I understand what you mean, and I don't
20 recall using that term.

21 Q. You also looked at a number of financial
22 statements for ERS, right?

23 A. Or in part, yes.

24 Q. Is anything in your report based on your
25 review of those financial statements?



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2 A. I don't believe so.

3 Q. And I think you've already said this, but
4 you did not look at any of the documents that govern
5 the ERS bonds?

6 A. That's correct.

7 Q. Have you looked at any deposition
8 testimony in this case?

9 A. I looked at Dr. Samwick's deposition
10 testimony.

11 Q. And aside from Dr. Samwick's deposition
12 testimony, have you looked at any additional
13 documents since you served this report?

14 A. Not that I recall.

15 Q. You said that you wrote this report,
16 right?

17 A. Yes.

18 Q. Did you provide a draft?

19 A. Yes.

20 Q. Who did you provide a draft to?

21 A. Counsel.

22 Q. Did you receive comments?

23 A. Yes.

24 Q. Did they ask you to add anything?

25 MS. DALE: You can answer that yes or



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2 on the next page?

3 A. Yes.

4 Q. Are paragraphs 8 and 9 the full summary
5 of opinions in this case?

6 A. Yes. Summary of my opinions. In some
7 cases I elaborate as you get into the report, but
8 it's intended to be a summary of my opinions.

9 Q. Of course.

10 Do you agree with me that nothing in
11 paragraph 8 or paragraph 9 discuss Puerto Rico
12 specifically?

13 A. Yes, I agree.

14 Q. Do you agree with me that nothing in
15 paragraph 8 or 9 discuss ERS specifically?

16 A. I agree, yes.

17 Q. Am I right that paragraphs 8 and 9
18 describe differences in general between a funded
19 system and a Pay as You Go system?

20 A. Yes.

21 Q. Am I right that they describe those
22 differences in terms of a plan in which benefits are
23 still being accrued?

24 A. I would say as a general matter, yes.

25 Q. When you say as a general matter, is

1 L. SHER

2 this is just a matter of convenience for some
3 reason to put it in the plan rather than to pay
4 people directly. The money's going right out, I
5 would say that's Pay as You Go.

6 Q. And you would say that's not a
7 contribution?

8 A. That's correct.

9 MR. FOX: We've been going for about an
10 hour. Let's take a break.

11 MS. DALE: Sure.

12 THE VIDEOGRAPHER: 3:07. We are off
13 the video record.

14 (Whereupon, there was a pause in the
15 proceeding.)

16 THE VIDEOGRAPHER: 3:16. We are on the
17 video record.

18 Q. Dr. Sher, before we took a break, we were
19 talking about paragraphs 8 and 9 in your report.

20 Moving beyond paragraphs 8 and 9, do
21 you agree with me that paragraph 20 of your report
22 is the only part that talks about Puerto Rico
23 specifically?

24 A. I believe that in addition to that
25 paragraph, paragraph 24 is responding to Dr.

1 L. SHER

2 Samwick's quoted language in paragraph 21, the third
3 sentence where he refers to Pay-Go.

4 Q. Your response in paragraph 24 says that
5 the cost of paying benefits under a funded defined
6 benefit system can be materially lower in the long
7 term.

8 And then it goes on. Do you see that?

9 A. I'm sorry. Which paragraph are we
10 looking at now?

11 Q. 24.

12 MS. DALE: In the second line.

13 A. Yes, I do see that.

14 Q. Does anything in paragraph 24 say whether
15 --

16 MR. FOX: Let me rephrase that.

17 Q. Does anything in paragraph 24 say
18 anything about Puerto Rico specifically?

19 A. Not directly.

20 Q. Does it do so indirectly?

21 A. I would say that it does in the sense
22 that -- the third sentence of the quoted language in
23 paragraph 21. There's an implication that I took
24 from that sentence that if the system, the ERS
25 system, had always been Pay as You Go that

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2 everything would have been the same. It wouldn't
3 have mattered.

4 All it is is timing. The costs of the
5 benefits would have been the same. That's why I
6 responded to it the way I did. It sounds like a
7 general response, but it also is directly in
8 response to what he's saying there and the
9 implication that I took from that, or the
10 inference, I guess.

11 Q. Do you say in paragraph 24 whether the
12 change to Pay-Go improved or altered benefit
13 payments or the cost of paying benefits in Puerto
14 Rico?

15 THE WITNESS: Can you read that back,
16 please.

17 (Whereupon, the requested portion of
18 the record was read.)

19 A. No.

20 Q. In paragraph 24, you say that the cost of
21 paying benefits under a funded system can be lower
22 than under a Pay as You Go system; is that right?

23 A. Yes, lower in the long term, yes.

24 Q. Can you think of a circumstance in which
25 the cost under Pay as You Go --

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2 But assuming that everybody's receiving
3 the same benefits, there wouldn't be an effect on
4 the actual benefits, assuming they're all paid
5 for, that all those payments are made.

6 So in terms of the cost -- I mean,
7 right now the costs that are being incurred are
8 the Pay as You Go costs. It would be hypothetical
9 at this point to say what would have the costs
10 been if this plan continued as opposed to what the
11 Pay as You Go costs are going to be. Is that what
12 you're getting at?

13 Q. Yes. As an actuary, you estimate what
14 future costs will be, right?

15 A. You estimate the value of future benefits
16 and then you do some type of allocation to time
17 periods in order to finance them.

18 Q. So my question to you is: As an actuary,
19 do you have any reason to think that the switch to
20 the Pay-Go system saved money itself? Saved money
21 on benefit payments?

22 MS. DALE: Objection to the form.

23 A. I don't know.

24 Q. Can you think of a way in which it would
25 have had that effect?



1 L. SHER

2 A. If the benefits are cut back, it
3 certainly would.

4 Q. Aside from a change to the benefits, can
5 you think of any other way?

6 A. Again, when you're saying save money, as
7 compared to what? What am I comparing the save
8 money to? They ran out of money. There's -- I can
9 no longer compare it to something.

10 If they had funded the plan on a full
11 actuarial basis, then we're in a hypothetical.
12 They didn't do that. When you say save, it has to
13 be relative to something.

14 Q. Suppose that instead of converting to the
15 Pay-Go system, they had increased employer
16 contributions to ERS sufficient to fund current
17 benefits. That's what I want you to compare it to.

18 A. Sufficient to fund it now or have they
19 done that in the past?

20 Q. Now. In 2017.

21 A. And how would one have determined that
22 funding? To be putting in how much? All the money
23 right up that you need to fund all the future
24 benefits with no amortization? Or to fund a part of
25 it now and some in the future?

1 L. SHER

2 Q. The amount they would have needed in
3 order to pay ERS benefits that year.

4 A. That's Pay as You Go.

5 Q. So it would be the same amount of money?

6 A. I don't know. If it's not invested and
7 all they're doing is putting the money in and taking
8 it right back out, I can't see how it would be any
9 different.

10 Q. Does anything in paragraph 20 -- going
11 back to paragraph 20 -- refer to the Pay-Go fee?

12 A. I didn't use that term. I talked about
13 the Pay-Go system. But I think my intention was
14 making the payments to cover the actual cost of
15 pension plan payments as they come due, that the
16 intention of the Pay-Go fee was to provide for that.

17 Q. Who do you understand the Pay-Go fee to
18 be paid to?

19 A. The Commonwealth General Fund.

20 Q. Have you heard of something called the
21 accrued pension payment account?

22 A. Yes.

23 Q. What do you understand that to be?

24 A. I understand that to be a mechanism where
25 money that is coming in from the Pay-Go fees would



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2 temporarily reside with the idea of, you know, then
3 somebody writing out checks or sending them in some
4 electronic way to participants and would come right
5 back out. It might have received some money, seed
6 money, up front from sort of residual assets that
7 the pension systems had. Some may be illiquid
8 assets that had to be liquidated, but that would be
9 just a one-time thing.

10 But over the long term, the way I
11 viewed that was that it was a convenience. It
12 wasn't intended to be a fund that was going to
13 amass more than the current benefits would
14 require. If that much. Assuming everybody
15 actually paid it.

16 Q. You agree there's a risk that not all
17 those fees would be paid, right?

18 A. I think there is a risk, and my
19 understanding is if that were to happen, the
20 Commonwealth would be responsible for the
21 difference.

22 Q. When you say the Commonwealth would be
23 responsible for the difference, do you mean they
24 would pay the Pay-Go fees or that they would pay the
25 pensions?

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2 the language at this point as to exactly what it
3 says, but I know that the outcome was that the
4 employees would -- if those Pay-Go fees were not
5 paid to some degree, that employees nevertheless --
6 retirees would receive their full benefits.

7 Q. Do you agree that Pay-Go fees are a
8 source of funding for the pension benefits that are
9 owed to retirees?

10 A. I would say they're not funding in the
11 normal sense. There's money that is being
12 transferred over to pay out the benefits. I
13 wouldn't necessarily call it funding, but again, I
14 view funding as -- you know, I'm funding for my
15 kids' education. I'm not doing that in the first
16 year that he's going to college. That would be
17 taking money out of my current income. You know,
18 funding has an advance connotation to me more than
19 just paying it in and out.

20 Q. Let me rephrase the question.

21 Are Pay-Go fees a source of money to
22 pay the pension benefits owed to retirees?

23 A. Yeah. Yes.

24 Q. We were talking about the accrued pension
25 payment account. Do you know if that is part of the



1 L. SHER

2 General Commonwealth Fund?

3 A. I think it is. I saw language to the
4 extent that it's segregated. I don't know what the
5 point of segregating it really is, because it's
6 going to have -- I think, if I understand it right,
7 it's going to have little or no balance over time,
8 because money is coming in and out.

9 I mean, it's something that -- it
10 sounds like it's something that may be more than
11 what it's really doing. It's not really setting
12 aside a lot of money to pay things in the future
13 where there might be some fear that it could be
14 raided for other purposes. I don't know how you
15 raid something when money's coming in and out.

16 Q. But you did see that it's supposed to be
17 segregated?

18 A. Whether the word "segregated," it was
19 something like that.

20 Q. Did you see a reference to it being a
21 trust?

22 A. I don't recall that.

23 Q. Could you turn to paragraph 13 of your
24 report.

25 A. (Witness complies.)

1 L. SHER

2 MR. FOX: For the record, that's
3 Exhibit 1.

4 Q. Is it fair to say that this paragraph
5 describes as unfunded accrued actuarial liability
6 can occur if actuarial assumptions are not realized?

7 A. Well, that's one of the potential causes
8 that's mentioned here.

9 Q. You also mention that investment returns
10 can be different than expected?

11 A. Yes, and that would be one of the
12 actuarial assumptions not being realized.

13 Q. What else do you mention here other than
14 actuarial assumptions not being realized?

15 A. If contributions are not made at a
16 certain level, you could very well have an increase
17 in an unfunded liability.

18 Q. Can you point me to where that is in
19 paragraph 13.

20 A. The very last sentence.

21 Q. Do you have an opinion about whether the
22 cause --

23 MR. FOX: Let me back up.

24 Q. Do you agree that ERS by the start of
25 2017 had very substantial unfunded accrued actuarial



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2 liabilities?

3 A. I would agree with that.

4 Q. Do you have an opinion on the cause of
5 those unfunded accrued actuarial liabilities?

6 A. I have a general opinion that at least a
7 portion of it was because contributions in at least
8 some prior years were not made at adequate levels.

9 Q. Do you know if the unfunded accrued
10 actuarial liabilities were primarily the result of
11 that or of actuarial assumptions not being realized?

12 A. I didn't get into that kind of analysis.

13 Q. But you agree that sufficient
14 contributions were a part of it?

15 A. From what I saw, looking at the actuarial
16 valuation reports, that appears to be the case.

17 Q. Can you turn to paragraph 16.

18 A. (Witness complies.)

19 Q. You write in the first sentence: The
20 bottom line, however, is that no matter how
21 projected benefits are assigned to years of service,
22 for a cost method to be considered, quote,
23 actuarial, end quote, it must assign costs to
24 periods of employment.

25 Do you see that?



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2 A. Yes.

3 Q. What is the significance to you of
4 whether a cost method is actuarial or not?

5 A. Well, if I as an actuary are going to
6 make a recommendation, which the actuaries,
7 actually, I think, were doing here, albeit
8 indirectly, I would want the user to know I followed
9 actuarial principles and practices.

10 Q. You're not suggesting here that whether a
11 cost method is actuarial has some legal
12 significance, are you?

13 A. No.

14 Q. You're not suggesting it has some broader
15 economic significance?

16 A. Well, I would say it has -- it does have
17 significance for accounting purposes, for financial
18 statement purposes. You know, employers, if they're
19 going to comply with accounting standards, certify,
20 get a clean audit, they're going to have to comply
21 with accounting standards, and accounting standards
22 are actually are what all those actuarial reports
23 were primarily focusing on.

24 They weren't focusing so much on
25 funding, not directly, because funding was



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2 determined, predetermined by law.

3 Q. When you talk about accounting standards,
4 you're talking about GASB 67 primarily?

5 A. That's the current standard.

6 Q. But to go back to my question, you're not
7 suggesting that whether a cost method is actuarial
8 has some economic significance, are you?

9 A. Certainly not directly. I think using an
10 appropriate actuarial cost method is, I think,
11 advisable as -- you know, if it could be followed, I
12 think it is much more likely that the benefits
13 ultimately can be paid and that there won't be any
14 major disruption to the system.

15 That's really the purpose, to come up
16 with a rational series of contributions that are
17 fairly predictable, fairly stable, and you don't
18 have to rely on future stockholders or future
19 taxpayers. That's the purpose of funding on an
20 actuarial basis.

21 Q. That description that you just gave of a
22 rational series of contributions that are fairly
23 predictable, fairly stable, and you don't have to
24 rely on future stockholders and future taxpayers, do
25 you know if that describes the contributions to ERS



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2 before 2017?

3 A. They were not funding on an actuarial
4 basis. That was -- you know, I can tell that much
5 from reading the actuarial reports and the warnings
6 that were provided in the later years.

7 So yes, any system in Puerto Rico is by
8 no means alone. This is going on in New Jersey
9 and all over, particularly in the public sector,
10 where actuaries make recommendations and
11 legislators don't follow them, and a lot of them
12 have gotten themselves into financial
13 difficulties.

14 Q. To be clear, you agree that Puerto Rico
15 was not funding ERS on an actuarial basis for 2017;
16 is that right?

17 A. I would say that's true.

18 Q. You say -- going on in paragraph 16 --
19 that there was an exception with respect to the
20 amortization of any unfunded actuarial liability.

21 Do you see that?

22 A. Yes.

23 Q. Do you know whether ERS as of 2017 had
24 any --

25 MR. FOX: Let me rephrase.



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2 Q. Do you know whether ERS as of 2017 had
3 new benefits accruing under the traditional defined
4 benefit pension plans?

5 A. I don't believe -- I think all benefits
6 had been frozen at that point.

7 Q. Is it fair to say the only contributions
8 being made before 2017, but leading up to 2017, were
9 amortization of unfunded accrued actuarial
10 liabilities?

11 A. Once benefits were frozen, the only
12 requirement, the only need you had was to build up
13 the assets from where they were to what you're going
14 to need to pay all the future benefits that had been
15 accrued.

16 So that difference has got to get into
17 the plan in some way at some time. Before the
18 fund runs out of money, preferably.

19 Q. And so I think that's in agreement with
20 my question, which is that the only contributions
21 being made were the amortization of unfunded accrued
22 actuarial liabilities.

23 Do you agree?

24 A. Well, I agree in the sense that that's a
25 practical effect of it. I think the contributions



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2 were statutorily required. I don't think the
3 legislature thought about that those contributions
4 were being earmarked to do any one thing or another.

5 You know, in actuality, yes, the only
6 thing they're doing is helping to pay off the
7 unfunded liability.

8 Q. What I'm trying to get at here, in the
9 first paragraph you state a rule of what's required
10 for cost methods to be actuarial, right?

11 A. Yes. I state -- where are we?

12 Q. 16. Sorry. Let me rephrase that
13 question.

14 In the first sentence you state a rule
15 for what is required for cost methods to be
16 actuarial?

17 A. And then I indicate what the only
18 exception is.

19 Q. Right. I think we agree that the
20 exception applied to ERS leading up to 2017?

21 A. Yes. Once the plan was frozen, that's
22 true.

23 Q. In paragraph 18, you describe a Pay as
24 You Go approach as a nonactuarial approach.

25 Do you see that? It's on the third

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2 line.

3 A. Yes.

4 Q. What is the significance to you of a Pay
5 as You Go approach being nonactuarial?

6 A. Well, I would say that there's no
7 prefunding of benefits as they were being earned.
8 There's no fund. There's no contributions. There's
9 only once somebody retires, you pay them the
10 benefits. That's not an actuarial approach.

11 An actuarial method would -- with the
12 exception of the amortization I mentioned -- call
13 for funding all of the benefits that are accruing
14 for any individual during their working career
15 before they retire.

16 Q. But you agree that by 2017, ERS was
17 covered by that exception that you mentioned, right?

18 A. I mean, I agree that by 2017, the
19 funding, any of the funding there was being made to
20 the plan, was being made to -- for the purpose of
21 amortizing the unfunded liability. It's not a
22 Pay-Go at that point. All right? It's funding.

23 Q. But you agree that the employer
24 contributions -- I think you said earlier -- being
25 made were nonactuarial as well before 2017? Right?



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2 A. They were not satisfying an actuarial
3 approach, because they were not, in some systemic
4 way, funding all of the benefits as they were being
5 earned.

6 Q. And that remained true --

7 MR. FOX: Withdraw that.

8 Q. If you look at paragraph 19. I'm not
9 going to read this to you, but do you agree this is
10 discussing a Pay as You Go in general and not the
11 Pay-Go system in Puerto Rico specifically?

12 A. Yes. It is not referring to Puerto Rico.

13 Q. Do you see on page 7 there's a sentence
14 that begins "by contrast"?

15 MS. DALE: Second line.

16 A. Yes.

17 Q. And that, I take it, is not describing
18 ERS, but is describing a funded system in general?

19 A. Well, I would say yes with the caveat
20 that it's better to have some assets accumulated
21 than have no assets accumulated.

22 The last sentence says: The more
23 assets that are accumulated before employees
24 retire, the less reliance there will be on the
25 ability and willingness of future funding sources

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2 to come up with potentially rising funding
3 requirements.

4 So yes, they were not funding on an
5 actuarial basis, but they were -- apparently for a
6 very long time, maybe since the 1950s -- funding
7 at something less than -- or maybe they were
8 funding perfectly for a while. I don't know. I
9 don't know when they diverted from that. I don't
10 have that information.

11 But at least in recent years, they were
12 not funding on what I would call an actuarial
13 method.

14 Q. By 2017, do you agree that they were on
15 the verge of running out of money?

16 MS. DALE: Now we're talking about ERS,
17 correct?

18 MR. FOX: Correct.

19 A. I believe that's true.

20 Q. If you turn to paragraph 21. Now we
21 start to get into your disagreement with Dr.
22 Samwick; is that right?

23 A. Yes.

24 Q. Do paragraphs 21 to 24 fully describe
25 your disagreements with Dr. Samwick's report?



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2 A. I think they describe my disagreements
3 with his report to the degree that it deals with the
4 issues that I was asked to opine on.

5 Q. Are there any opinions about Dr.
6 Samwick's report that you intend to give in this
7 matter that are not in paragraphs 21 to 24?

8 A. Not as I sit here now. I don't believe
9 so.

10 Q. In paragraph 23, the first sentence, you
11 write: I disagree with the first sentence, because
12 under a Pay as You Go approach, there are no
13 contributions and no funding.

14 Do you see that?

15 A. Yes.

16 Q. And I think we discussed earlier that you
17 used the word "funding" to refer to funds that are
18 invested; is that right?

19 A. Well, I'm referring to a fund where
20 normally the money -- unless it's going right in and
21 out, normally you would expect the monies would be
22 invested, yes.

23 Q. So why do you say there's no funding
24 under a Pay as You Go system?

25 A. Because there are -- the monies are



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2 either going directly to participants or they're
3 going -- flitting through some account that probably
4 would have no opportunity to invest or very limited
5 opportunity to invest.

6 In other words, the purpose of having
7 any kind of account like that is really a matter
8 of convenience so one can write out the checks.
9 It's basically an administrative function, not an
10 investment function.

11 Q. When you say no contributions, I think
12 it's for a similar reason. Because the money is not
13 being contributed to be invested for the future; is
14 that right?

15 A. Yeah. A contribution, to me, has to be
16 something that is intended to be invested and to be
17 applied at some future date to make payments
18 sometime in the future, not to be making them
19 currently.

20 Q. Paragraph 23 is a description of a Pay as
21 You Go system in general?

22 A. I would say so, yes.

23 Q. Nothing in there about Pay-Go
24 specifically?

25 A. Not in there specifically, no.



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2 Q. Paragraph 24 we talked about a little bit
3 already, right?

4 A. I believe we did.

5 Q. And I believe you agreed that this a
6 description of a funded system in general and not
7 ERS specifically, right?

8 A. Yes.

9 Q. Do you recall from your review of Dr.
10 Samwick's report if Dr. Samwick also reached
11 conclusions about ERS specifically and Pay-Go
12 specifically?

13 A. I recall there being some confusion at
14 points where -- sometimes either in the same
15 paragraph or maybe even sentence where it wasn't
16 clear. He capitalized the word "system," for
17 example. I recall this from his deposition.

18 Other than that, I'm not sure how to
19 answer your question. I think he bounced back and
20 forth, perhaps.

21 Q. You did see some discussion of Pay-Go and
22 ERS specifically?

23 A. Yes.

24 Q. Fair to say there's no criticism of that
25 discussion in your report?



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2 A. I -- I don't -- I'm not sure. I mean, to
3 the extent it's beyond what I've indicated here,
4 there is no discussion of it. But I'm not sure
5 exactly what you're referring to in his report.

6 Q. But you agree that what you have in
7 paragraphs 21 to 24 is about Pay as You Go in
8 general and funded systems in general?

9 MS. DALE: Objection. Misstates his
10 testimony.

11 A. Well, there's nothing directly in my 21
12 to 24 that focuses on Pay-Go. I view Pay-Go as a
13 Pay as You Go system. So to the extent what I'm
14 saying deals with Pay as You Go, it would
15 necessarily deal with Pay-Go. But I stated these as
16 general propositions.

17 Q. In terms of ERS, there's nothing in 21 to
18 24 that addresses ERS specifically?

19 A. I don't believe so, no.

20 Q. Do you agree that ERS by 2017 did not
21 always follow sound actuarial practices?

22 MS. DALE: Objection to the form.

23 A. Well, we're back to the "sound" word.

24 MR. FOX: Let me rephrase.

25 Q. What term would you use to describe a



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2 pension plan that follows actuarial requirements?

3 A. I would say that the plan is being funded
4 in accordance with actuarial standards of practice.

5 Q. Do you agree that by 2017, ERS was not
6 being funded in accordance with actuarial standards
7 of practice?

8 A. I would agree with that.

9 Q. Is it within your expertise as an actuary
10 to put a dollar value on future uncertain
11 liabilities?

12 A. Well, certainly an actuary is called upon
13 to make calculations of financial promises like
14 pensions or insurance, you know, financial
15 instruments like those, by making assumptions
16 regarding the future, all kinds of assumptions.

17 The actuary generally would have the
18 expertise to do the research or find other ways to
19 come up with assumptions that he or she feels are
20 reasonable. They're not predictions. They're
21 assumptions.

22 Q. Would you describe that process that you
23 just described as valuation?

24 A. Well, a valuation certainly does that
25 type of thing. It takes employee data for the



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2 participants who are covered under the plan, whether
3 they be active or retired, and they take into
4 account the benefit provisions of the plan or plans
5 and they make assumptions as to what might happen in
6 the future in terms of demographics, the
7 individuals, how long are they going to work, how
8 long are they going to live, what are they going to
9 get paid.

10 And then, of course, there's the
11 discounting approach, coming up with present
12 values. And then it's a distribution of that over
13 time, the funding method.

14 Q. Does the purpose of the valuation affect
15 what sort of assumptions are reasonable?

16 A. It can.

17 Q. Do you agree that when --

18 MR. FOX: Let me back up.

19 Q. Is one of the things an actuary does
20 discounting the future liabilities of a pension
21 plan?

22 A. Well, it's one of the things. It's
23 discounting the projected benefits along with
24 discounting for outlet contingencies that might
25 arise, both before benefits start and while they're



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2 being paid, discounting the value -- you know, the
3 amounts of those benefits potentially payable to a
4 current year or date. That's all part of the
5 process.

6 Q. When an actuary does that, do they assume
7 that the pension benefits will be paid as required?

8 A. They generally do. Certainly the
9 starting point is the benefits that current exist,
10 you know, in some type of a legal document, plan
11 document, typically.

12 To the extent that there's any need to
13 reflect different plan provisions because there
14 are changes that are forecasted to occur in the
15 future or that hypothetically might occur in the
16 future, you know, the actuary might provide
17 various scenarios.

18 But normally it would be, you know,
19 reflect as a starting point the benefits that are
20 being promised.

21 Q. Would the actuary consider the
22 possibility that the plan would default on the
23 payment of its benefits?

24 A. I would say normally no, that most
25 actuarial work is done on the presumption that the



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2 -- that the benefits are going to stay the same and
3 that the funding source is going to be able to pay
4 those benefits, unless the actuary -- unless
5 something actually happens to change that or the
6 actuary is instructed to make some other kind of
7 calculation.

8 Q. Do actuaries also value assets?

9 A. In a limited way. I would say most of
10 the time these days, actuaries just take the market
11 value of assets, assuming they're reported to them
12 by a trustee and they're all marketable securities
13 and there aren't any special kind of valuations that
14 need to be done on illiquid assets.

15 Sometimes actuaries introduce an
16 averaging or a smoothing technique in an attempt
17 to try to stabilize the resulting financial values
18 and costs.

19 If the assets tend to fluctuate widely,
20 there's one school of thought that a better
21 approach is to smooth those ups and downs. But I
22 would say the trend is towards reflecting the
23 current or market value of the assets.

24 Q. You referred to special kinds of
25 valuations that need to be done on illiquid assets.



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2 assets?

3 A. They certainly -- when they're valuing
4 the value of a business, when they're valuing --
5 when an investment banker is trying to put a value
6 on a business, they would -- one of the methods is
7 to discount future projected cash flows coming from
8 the business.

9 In the pension scheme, generally you
10 have to choose a rate or rates to discount the
11 value of the projected benefits to get a
12 liability, or what you're calling a liability.

13 But the assets themselves are valued at
14 market. That's what's done for accounting
15 purposes as well.

16 Q. If you know, when an investment banker is
17 using the process that you described of discounting
18 future projected cash flows, does the discount rate
19 they use reflect the risk of those cash flows?

20 A. Well, I'm not an investment banker, and
21 it's been a while since I've worked directly with
22 one. I would think it's very possible that they do,
23 but I don't have any direct knowledge or
24 recollection at this point.

25 Q. Going back a little bit, I think you said



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2 earlier that if an actuary faces uncertain
3 possibilities, one thing they might do is assess
4 various scenarios and describe the outcome under
5 those various scenarios; is that right?

6 A. They could if they're asked to do that.
7 If whoever's paying their fees wants them to do some
8 type of a risk assessment as to what would happen in
9 the future under various different scenarios, they
10 could be economic scenarios. They could be
11 workforce scenarios. Actuaries certainly do that.

12 Q. What is the purpose of providing
13 information about different scenarios?

14 MS. DALE: Objection to the form.

15 A. When I've been asked to do that in the
16 past, it's usually because the -- whoever's asking
17 for that -- usually it's a financial person, a CFO
18 or a treasurer, for example -- wants to understand
19 the range of reasonable outcomes that might occur
20 over a period of time. Usually it's over a five- to
21 ten-year period, in my experience.

22 They would want to do some forecasting
23 perhaps to fit in with other forecasting that
24 they're doing for other parts of their business,
25 and they would ask the actuary to do projections



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2 of contribution requirements, of accounting costs,
3 benefit payouts.

4 That's done quite often, I would say.

5 Q. Is there an actuarial standard that
6 governs where one pension plan ends and another
7 pension plan begins?

8 A. I'm not sure -- can you be more specific
9 as to what you mean, when one pension plan ends and
10 one pension plan begins?

11 Q. If you're looking at a set of pension
12 benefits as an actuary, how do you know if you have
13 one pension plan or two pension plans?

14 A. Well, I think you get documents that
15 embody the pension benefits that you are about to
16 make calculations on. Usually it's a plan document.
17 Sometimes there may be more than one where there's
18 some kind of coordination of benefits, say, between
19 two plans where one plan may be determining a
20 benefit and the benefit from the other plan is being
21 offset from the first plan's benefit.

22 In that case, you would have to
23 understand what that second plan is providing in
24 addition to what the first plan is providing.

25 Q. Have you ever advised a pension plan on



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2 a different version of the same pension plan?

3 A. Let me make sure I understand. So it's
4 the same terms of the plan? The same funding
5 source? Just covering different people?

6 Q. So it's the same benefits being paid to
7 the same people.

8 A. Okay.

9 Q. From the same sponsors.

10 A. Why would there be more than one plan?

11 Q. That's my question to you. Is that the
12 same pension plan or a different pension plan?

13 A. I guess I can't think of a scenario where
14 I've run into something like that. I wouldn't know
15 why it's being set up that way.

16 Q. Suppose that there was some change made
17 in the contribution formula.

18 A. Employee contribution formula?

19 Q. The employer contribution formula.

20 A. All right. Sounds like you're getting
21 very specific. Is this totally hypothetical or are
22 you trying to relate this to something in this case?

23 Q. I'm asking you a hypothetical.

24 If you have a pension plan and then a
25 change is made to the contribution formula that



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2 employers pay but the benefits are the same,
3 they're paid to the same people, and the employers
4 who fund the plan are the same employers, my
5 question to you is does that sound like the same
6 pension plan or a different pension plan?

7 A. That sounds like a legal -- you're into a
8 legal question, you know, what does it mean to be in
9 the same pension plan? Does it mean -- does not
10 have anything to do with what might happen if the
11 assets were to run down or -- I just can't really
12 think of a scenario in the real world that I've run
13 into that fits what, at least I understand, you're
14 describing.

15 Q. So you can't think of an actuarial
16 standard that would distinguish under those
17 circumstances between the -- that would suggest
18 that, as an actuarial matter, there's a separate
19 plan?

20 MS. DALE: Objection to the form of the
21 question.

22 A. I don't -- I don't think there's an
23 actuarial standard that deals with something along
24 the lines as you're describing, at least as I
25 understand it.



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2 Q. Anything other than the change in source
3 that you can think of?

4 A. I can see a retiree having some at least
5 perception of once the source is different, you
6 know, whether that would -- you know, a particular
7 retiree would feel more or less comfortable with one
8 source versus another.

9 Q. Are you offering any opinion about
10 whether the Pay-Go fees are a substitute for
11 employer contributions?

12 A. I don't believe so.

13 Q. Any opinion about whether the Pay-Go fees
14 are proceeds of employer contributions?

15 A. Whether they are proceeds of employer
16 contributions?

17 Q. Yes.

18 A. Well, I don't think -- I wouldn't
19 characterize them as contributions, so I don't know
20 how they would be proceeds of contributions.

21 Q. You're not offering any opinion about
22 whether Pay-Go fee are the economic equivalent of
23 employer contributions?

24 A. No.

25 Q. We agreed you're not an expert economist?



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2 A. Yes.

3 MS. DALE: We have agreed that.

4 Q. Footnote 9 -- if you turn back to Exhibit
5 1, do you see footnote 9 on page 7 of your report?

6 A. Yes.

7 Q. You list there five paragraphs from Dr.
8 Samwick's report?

9 A. Yes.

10 Q. Is your disagreement with Dr. Samwick in
11 those five paragraphs fully expressed in paragraphs
12 21 through 24?

13 A. I would say so. I would say that the --
14 his language was similar to what I've quoted here,
15 which was from his summary. I think the other
16 sections are actually in the body of his report, the
17 other paragraphs. I think they're analogous -- my
18 comments and issue here would be analogous of the
19 other paragraphs.

20 MR. FOX: Thank you. That's all I
21 have?

22 MR. WEDOFF: Nothing from the
23 retirement committee.

24 MS. DALE: We don't have anything.

25 THE VIDEOGRAPHER: 4:45 p.m. We are

